

NASDAQ: MOB, MOBBW

FULL YEAR 2025 EARNINGS UPDATE

CYBERSECURE AND ROBUST END-TO-END
SOLUTIONS FOR DRONES AND ROBOTICS

March 23, 2026



FORWARD LOOKING STATEMENTS

Cautionary Note Regarding Forward-Looking Statements

This presentation of the Company contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act and other securities laws. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and similar expressions or variations of such words are intended to identify forward-looking statements. For example, the Company is using forward-looking statements when it discusses market size forecasts, strategy, market position and ability to compete, anticipated developments in its operations and future financial and operating performance. Forward-looking statements are not historical facts, and are based upon management's current expectations, beliefs and projections, many of which, by their nature, are inherently uncertain. Such expectations, beliefs and projections are expressed in good faith. However, there can be no assurance that management's expectations, beliefs and projections will be achieved, and actual results may differ materially from what is expressed in or indicated by the forward-looking statements.

Forward-looking statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the forward-looking statements including the Company's ability to implement its strategies, its competitive advantages, the development of new products and services, the impact of competitors, changes in laws, rules and regulations, its ability to maintain its product certifications, its ability to maintain good relationships with customers, suppliers and other strategic partners, its ability to protect its intellectual property, its ability to retain key personnel and the absence of material adverse changes in the industry or global economy. For a more detailed description of the risks and uncertainties affecting the Company, reference is made to the Company's Registration Statement on Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission. Before you invest you should read the preliminary prospectus in that registration statement for more complete information about the Company and the offering.

Forward-looking statements speak only as of the date the statements are made. The Company assumes no obligation to update forward-looking statements to reflect actual results, subsequent events or circumstances, changes in assumptions or changes in other factors affecting forward-looking information except to the extent required by applicable securities laws. If the Company does update one or more forward-looking statements, no inference should be drawn that the Company will make additional updates with respect thereto or with respect to other forward-looking statements.



Brief Introduction to Mobilicom



AT-A-GLANCE

LEADER IN CYBERSECURE UNMANNED SOLUTIONS

- End-to-end provider for drones and robotics
- Cybersecurity, software, hardware, and services
- Publicly traded on NASDAQ

TRUSTED BY INDUSTRY LEADERS

- Integrated into top drone/robotics platforms worldwide
- Deployed in IMoD, US DoD, NATO, EU projects
- Combat-proven reliability in mission-critical environments

DIFFERENTIATION THAT DELIVERS RESULTS

- Integrated solutions: systems and building blocks
- Reliability in harsh environments
- Multi-vendor integration expertise for OEMs



UNIQUELY COMPLIANT FOR GLOBAL SUCCESS

- Blue UAS certified, approved for U.S. DoD
- NDAA, ATA compliant; ITAR & DECCA Free
- Meets USA, Europe regulatory standards

GLOBAL REACH AND PROVEN EXPERTISE

- 16 countries, 70+ platforms
- USA, Europe, and Israel footprint
- 10 years in critical industries

INNOVATION AND TECHNOLOGY OWNERSHIP

- 34 patent claims, leadership in IP
- Full ownership enables fast, tailored solutions
- Fit-Form-Function designs for seamless integration

2017
YEAR
FOUNDED

16
COUNTRIES

70+
PLATFORMS

34
PATENT
CLAIMS



CONFIDENTIAL

MOBILICOM'S STRATEGIC EVOLUTION



A VISIONARY APPROACH

PROPRIETARY HARDWARE SOLUTIONS

PROPRIETARY SOFTWARE & CYBERSECURITY SOLUTIONS



DATALINK

Secure Cognitive SDR



MESH Networking

Fleet & Swarm



Ground Control Stations

(GCS)



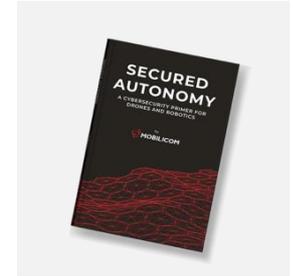
ICE Software Suite

Electronic Warfare
Resistance &
Datalink Cybersecurity



OS3 Cybersecurity Software

Edge for Platform
Cloud for Fleet



Secured Autonomy Framework

HW + OS3 + AI SW
Ecosystem



2025 Key Achievements & Financial Report



2025 FINANCIAL HIGHLIGHTS

Full Year Ended December 31, 2025

\$19.1M

Cash & Equivalents

Up 120% from \$8.7M in 2024

\$3.4M

Full Year Revenue

+7% year-over-year

53%

Gross Margin

On hardware IP-based solutions
Set for scaled up production

\$159K

Monthly Cash Burn

Down 41% — lowest in Company
history

Zero-Debt Balance Sheet

No loans • No credit lines
No convertible notes
Maximum financial flexibility

Revenue Momentum

Q4 2025 Revenue: \$926K

Expanding Tier-1 customer base
70%+ from U.S. defense market

EBITDA (Non-IFRS)

\$(4.0M) annual EBITDA
Excludes \$5.9M non-cash SBC
& \$13.7M non-cash warrant FV

Cash Runway

Several years at current burn rate
(Strong foundation for strategic
growth)

CAPITAL EFFICIENCY — PATH TO CASH FLOW POSITIVE



41% reduction in monthly burn — lowest in Company history
(\$330K → \$159K)

What is Driving the Improvement?

- ▶ Operational discipline and cost optimization
- ▶ Shift from R&D phase to revenue-generating production
- ▶ Lean, scalable team structure,
- ▶ Unique ROIC position:
Contract Manufacturing hardware production @ high gross margins,
Low capital investment for significant production scalability
Per unit cyber & software licensing,

Runway and Path to Cash Flow Positive

- ▶ Estimated cash flow positive target: >\$12M annual revenue (~\$3M/quarter)
- ▶ POR win accelerates revenue ramp starting H1 2026
- ▶ New Tier-1 platforms design-wins will enter production in H2 2026

BALANCE SHEET STRENGTH

Item	Dec 31, 2024	Dec 31, 2025	Change
Cash & Equivalents	\$8.6M	\$19.0M	▲ +121%
Total Current Assets	\$10.5M	\$20.2M	▲ +92%
Bank Debt / Loans	\$0	\$0	✓ Clean
Convertible Debt	\$0	\$0	✓ Clean
Total Equity (Net Assets)	\$4.0M	\$8.8M	▲ +119%

Cash Surged 120%

\$12.6M raised through warrant exercise and equity capital during 2025, more than doubling the cash position

No Debt — Maximum Flexibility

Zero bank loans, zero credit lines, zero convertible instruments. Strategic and financial flexibility at all times.

Equity More Than Doubled

Net assets grew from \$4.0M to \$8.8M — a 119% increase reflecting strong capital stewardship

Financial Liability Note

Non-current financial liability (\$9.1M) represents non-cash warrant fair value (IFRS requirement). No cash obligation.

EQUITY STRUCTURE & KEY VALUES

Completed transition from ADSs to direct Nasdaq ordinary share listing

Share Capital Structure (Dec 31, 2025)

Ordinary shares outstanding ~12.2M

Warrants (strike \$5.00 / \$5.16) ~2.8M

Fully diluted (ex. ESOP/RSU) ~15.0M

Fully diluted (inc. ESOP/RSU) ~\$17.8M

Warrant exercise value (if exercised) ~\$14.1M additional

Key values (as of Dec 31, 2025)

- ✓ Market cap (outstanding shares) ~ \$75M
- ✓ Fully diluted market cap ~ \$108M
- ✓ Cash position @ fully diluted ~ \$42M
- ✓ EV/ Revenues factor ~ 19.6
- ✓ Average trade volume ~ 350,000

2025 KEY OPERATIONAL ACHIEVEMENTS

Execution across Customers · Technology · Partnerships

Mobilicom's Tier-1 customer has won the US DoW Program of Record, accelerating mass production and continuing delivery over a five-year period.

Mobilicom is the embedded Datalink HW & Electronic Warfare SW Provider

Business expansion and new design-wins with customers across Europe and Asia-Pacific

Transition to ordinary shares direct listing

U.S. regulations' compliance achievements:

- NDAA validation for software and hardware.
- Trusted Cyber
- Blue UAS Framework Select
- DD1494 Equipment Frequency Allocation (NTIA, DoW)

Secured Autonomy & OS3 strategic partnerships and joint products:

- NVIDIA AI edge autonomy computers: Aitech, Ark
- AI autonomy software: PalladyneAI

OS3 cybersecurity solution complies with the newly released DoW Cybersecurity Risk Management Construct (CSRMC) regulation.

Market Leader Position

2026 BUSINESS OUTLOOK



2026 BUSINESS OUTLOOK

Forward-Looking Statement — Key Milestones & Pipeline

Hardware Business — Tier-1 Customer Pipeline

Year	Design Win / R&D	Initial Production	Ramp-Up	Total
2025	2	4	—	6
2026E	3-4	3-4	2	8-10

Cybersecurity / Software Pipeline — AI Autonomy

Year	AI Autonomy Computing OEM Partners
2025	2 partners (NVIDIA-based)
2026E	4-6 partners (NVIDIA + Qualcomm) and 2 AI autonomy software partners

Cash flow positive:

Annual run rate estimated > \$12M revenue

Quarterly run-rate of >\$3M

Production and delivery capacity:

STRATEGIC INVENTORY - READY TO DELIVER AT SCALE

U.S. MANUFACTURING STRATEGY

- Hardware annual production capacity of >3,000 units
- Software annual delivery capacity - unlimited

STRATEGIC INVENTORY ADVANTAGE — READY TO DELIVER AT SCALE

Pre-Positioning LLI Components as Supply Chain Disruption Creates Structural Opportunity

Market Context: AI electronics massive demand • Global defense race • 170% U.S. tariffs on Chinese drone components • China export controls on dual-use electronics • MCU/RF component lead times of 16–24 weeks • Semiconductor shortages intensifying through 2026 • Competitors scrambling for parts

The “Perfect Storm” The Supply Chain Threat — Industry-Wide Challenge

-  **Component Shortages Are Acute:**
 - AI electronics massive demand – locked electronic components
 - Global defense race
 - Logistics challenges → long lead-times

China Export Controls Bite

Tariff Shock (170%)

Competitors Caught Flat-Footed

Mobilicom's Strategic Response — First-Mover Inventory

 **\$19.1M Cash Enables This Strategy**

 **Pre-Buying LLI Components Now**

 **Production-Ready for POR Scale-Up**

 **Win New Customers in Competitor Gaps**

 **Protecting Gross Margin**

U.S. MANUFACTURING STRATEGY

Regulatory Mandate + Customer Demand Drive Domestic Production Initiative

American Security Drone Act (ASDA) — Effective Dec 22, 2025: Federal law bans use of federal funds to procure or operate drones from foreign-adversary entities. Only Blue UAS Cleared List manufacturers qualify for U.S. government contracts.

Why U.S. Manufacturing Is Now Important

 **ASDA Mandate (Dec 2025)**

 **Executive Order 14307 (Jun 2025)**

 **DoW Supply Chain Requirements**

 **Allied Nations Follow Suit**

Mobilicom's U.S. Production Plan

- 1 Establish U.S. Assembly Operations
- 2 Leverage Program of Record Momentum
- 3 Competitive Advantage
- 4 Prepare for 1M Drones/Year Vision
- 5 Long-Term Revenue Unlock



Investors & Analysts Q&A

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SEC Filings:

www.sec.gov (Form 20-F)